

Tender NAME: REQUEST FOR PROPOSAL FOR DESIGN, MANUFACTURE, SUPPLY, INSTALLATION, TESTING AND COMMISSIONING, MAINTENANCE OF NCMC EMV & QR CODEBASED AUTOMATIC FARE COLLECTION SYSTEM BASED ON PPP REVENUE MODEL for AHMEDABAD METRO RAIL PHASE-2
Tender Notification No. GMRC/S&T/AFC-01/AHMEDABAD/PH-2/R/2023 ; Date : 14.03.2023

Sr No	Page	Section/Clause Ref	Tender Clauses	Queries/Concerns	Clarifications (Set-2), dated: 20/06/2023
1	4	Vol-1 -Section-1 ITB, Eligible Bidders Clause	A Bidder should be a consortium led by a Financial Institution (FI), with AFC solution provider as a mandatory consortium member.	Please allow Sub-Contracting of AFCS partner for the current assignment	Tender Conditions Prevail
2	15	Vol-2 -Section-6 PS, Scope of Work Clause 2.2.1.10	Account based ticketing shall be implemented by Phase-II contractor for complete phase-II network. Same features of ABT shall also be implemented at complete AFC network of Phase-I. Any cost towards implementation of ABT to be paid to phase-I contractor shall be responsible for any modification/addition/integration/relocation of existing equipment hardware/software/firmware for Ahmedabad Metro Rail Phase-I to meet the seamless travel from Phase-I to Phase-II and vice versa. Phase II contractor shall bear all costs towards these activities.	Please consider the following: 1. Put cap on the estimated amount to be paid to Phase-1 Contractor with respect to Capital expenditure to be borne by phase-2 contractor for integration work with Phase-1 AFC systems. 2. Allow revenue share from phase-1 ticketing revenue to recover the cost expected to be incurred by the Bank. 3. Provide clarity regarding who will bear the cost of OPEX in relation with integration work with Phase-1 AFC systems.	Tender Conditions Prevail
3	124	General	EMPLOYER'S FI EXTENDED BANKING REQUIREMENTS	Please allow co-branding rights for 2 stations including below mentioned rights: 1. Name and Logo of the Bank at the Entry and Exit of the stations. 2. Bank logo to be displayed at the bottom of the station network maps as Brand Partner. 3. The brand name shall be pre-fixed/suffixed to the station name: 4. To all station name signages across the station 5. To station name announcements inside trains. 6. To the station name on the station maps inside the trains 7. To the station name during train announcement (on station), while train approaching the station 8. Bank Logo on the side façade of the station at road level. 9. Digital front façade at road level at the station. 10. Name and Logo of the Bank at Public Information Displays (PIDs) of the stations. 11. Branding space at the concourse and platform levels	Tender Conditions Prevail
4	16 & 32	Vol-1 -Section-1 ITB Clause 30 & Section-3 Eligibility Criteria Financial Evaluation	30.2 To evaluate a bid, the Employer shall consider the following: 1. Bid having positive royalty shall only be considered for evaluation. 2. The bid with the maximum positive NPV will be a successful bid Step 2: Financial Evaluation ; Bid having positive royalty shall only be considered for evaluation.	Please allow option of Negative Royalty	Tender Conditions Prevail
5		General	NCMC transaction acquiring rights	1. Please consider transfer of NCMC transaction acquiring rights of Phase-I to Phase-II Contractor post onboarding of Phase-II contractor Or, Post expiry of the contract of the current Phase-I acquirer, the rights should be given to Phase-II contractor on the same terms and condition as applicable to Phase -II project. 2. Handing over of Phase -I project upon expiry of contract with existing vendor for taking over by Phase II contractor for complete operations with exclusive rights of issuance and acquiring with all other rights given for Phase -ii project along with same revenue sharing as of Phase-II.	Tender Conditions Prevail
6	124	Vol-2 -Section-6 PS, Chapter-8 Clause 8.4	-	Please allow advertisement rights at all stations including below mentioned rights: 1. 300 sqm of branding space at the concourse and platform levels 2. Floor space of 20 sqm for promotions/experience zones/kiosks/campaigns/ATM at the concourse level. 3. Advertisement on Metro Mobile App. 4. Branding at fare collection staircases, elevators, lifts, platform screen doors, pillars, TVM, Gates screen savers of TVMs etc. 5. Advertisement on Metro trains by way of wrapping of coaches. 6. Advertisement in Metro trains by way of announcements, jingles, and display on digital screens inside the coaches etc	Tender Conditions Prevail
7	16 & 32	Vol-1 -Section-1 ITB Clause 30 & Section-3 Eligibility Criteria Financial	30.2 To evaluate a bid, the Employer shall consider the following: 1. Bid having positive royalty shall only be considered for evaluation. 2. The bid with the maximum positive NPV will be a successful bid Step 2: Financial Evaluation ; Bid having positive royalty shall only be considered for evaluation.	Please allow option of Negative Royalty	Tender Conditions Prevail